



# Individual Presentations

Candidate Brief



# Instructions

As part of your Assessment Centre Experience, you are required to prepare a 5-minute presentation that you will deliver to your assessor and a very small group of your peers.

Working individually, choose one topic from your subject options (see list below) and create a five-minute presentation.

**\*\*There will be no PowerPoint facilities on the day of the assessment centre. However, you can prepare and use notes to support your presentation.**

On the day, the assessor will invite you to present when it is your turn. Please ensure any notes you would like to use are easily accessible. You will be presenting to your assessor and a small group of your peers. Whilst you are observing others, please ensure you are respectful and not disruptive.

The assessor will stop any presentations at 5 minutes, to ensure fairness and consistency. The assessor will ask questions at the end of the presentation.

There will be time at the end of all the presentations for general questions and advice that you would like to ask the assessor.

Presentation Topics (by subject) From the list below, please find your subject area and select ONE Option for your presentation that will be delivered on the day of the assessment centre

## Accounting & Finance

**Option 1:** Explaining a Financial Concept to a Non-Financial Audience. Take a technical accounting or finance concept (e.g. depreciation, cash vs profit, working capital) and explain it in plain English.

**Option 2:** Why I Am Interested in a Career in Accounting & Finance. Reflect on your motivations, what drew you to the profession, and what you've done so far to prepare.



## **Business Management**

**Option 1:** How has technology changed the way businesses operate? Pick an example(s) from one organisation and outline its impact.

**Option 2:** What are the challenges and opportunities of doing business in countries that the World Bank classifies as low and lower-middle income countries (e.g. Algeria, India and Vietnam)?

**Option 3:** What are the advantages and disadvantages of using FinTech (financial technology)?

**Option 4:** Why are Equality, Diversity and Inclusion (EDI) policies important? Present an example of good EDI practices from a UK organisation of your choice

## **Law**

**Option 1:** Explore the challenges a trainee solicitor might face when starting their career (e.g. steep learning curves, workload, adapting to firm culture, diversity, receiving feedback). Consider the impact of these challenges on professional development, wellbeing, and performance and discuss practical strategies trainees can use to overcome obstacles and thrive in their role.

**Option 2:** Why does Corporate Social Responsibility (CSR) matter for law firms commercially and ethically? Explore how clients and the public expect law firms to show commitment to issues such as sustainability, diversity, and fairness. Consider the benefits CSR can bring to a law firm's reputation, ability to attract clients, and how it sets them apart from competitors. Discuss how lawyers might advise clients on meeting responsibilities linked to the environment, social impact, and good governance (ESG).

**Option 3:** Pick a current geopolitical issue you are passionate about and discuss the implications for UK legal professionals and/or commercial clients. Explore the background of the issue and why it is significant in global affairs. Consider the potential legal, commercial, or reputational impacts for UK law firms and their clients. Discuss how legal professionals might advise, adapt, or respond to these challenges in practice.



**Option 4:** Discuss the risks of AI-generated misinformation and the ethical obligation to verify AI-driven research.

**Option 5:** Discuss the Future of Advocacy and the need for human expertise in understanding complex motives, which AI cannot replicate.

**Option 6:** Discuss the potential risks associated with relying on AI for legal research.

## **Wealth Management and Investment Banking**

**Option 1:** What is Wealth Management? You are delivering a presentation to a potential client to help them understand what Wealth Management is and who uses it.

Key Points to Cover:

- Definition of wealth management and how it differs from retail banking.
- The types of services offered: investment planning, pensions, tax planning, savings, and financial protection.
- Who wealth managers work with (from young professionals to high-net-worth individuals).
- A brief look at typical career paths within the sector.

**Option 2:** The Rise of Next Gen Wealth. Present a wealth management proposition tailored specifically for tech-savvy, socially conscious clients under 35 who have inherited wealth.

Key Points to Cover:

- Key personalised services (impact investing, digital onboarding), communication preferences, and fee structures that differ from traditional offerings.
- Client Segmentation, Wealth Transfer, Behavioural Finance.

**Option 3:** Discuss the impact of AI and automation on trading, research, and improving operational efficiency.

**Option 4:** Discuss how central bank policies, inflation, and geopolitical events drive market volatility.

